



# **INTERNATIONAL TRADE AND WELFARE ANALYSIS**

**Tariffs**



# INTERNATIONAL TRADE AND WELFARE ANALYSIS

- free trade maximizes welfare of domestic citizens as well as global welfare.

Reasons for trade policy:

- a **large country** that can improve the welfare of its citizens by **imposing import tariffs**
- the **protection of infant industries**
- a **redistribution of income**



# TARIFFS

## STRUCTURE OF PRESENTATION

### ► 1. Tariffs

**The Impact of a Tariff – The Small Country Case**

**The Impact of a Tariff – The Large Country Case**

**The Optimal Tariff**

**The Effective Rate of Protection**

**Protection of Infant Industries**

# TARIFFS

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**TARIFF** = a tax on imported goods (not domestic production)

1. specific tariffs = levied per unit of imported product
2. ad valorem tariffs = paid according to the value of imports (% of value)
3. combinations of specific and ad valorem tariffs

## **The Impact of a Tariff – the Small Country Case**

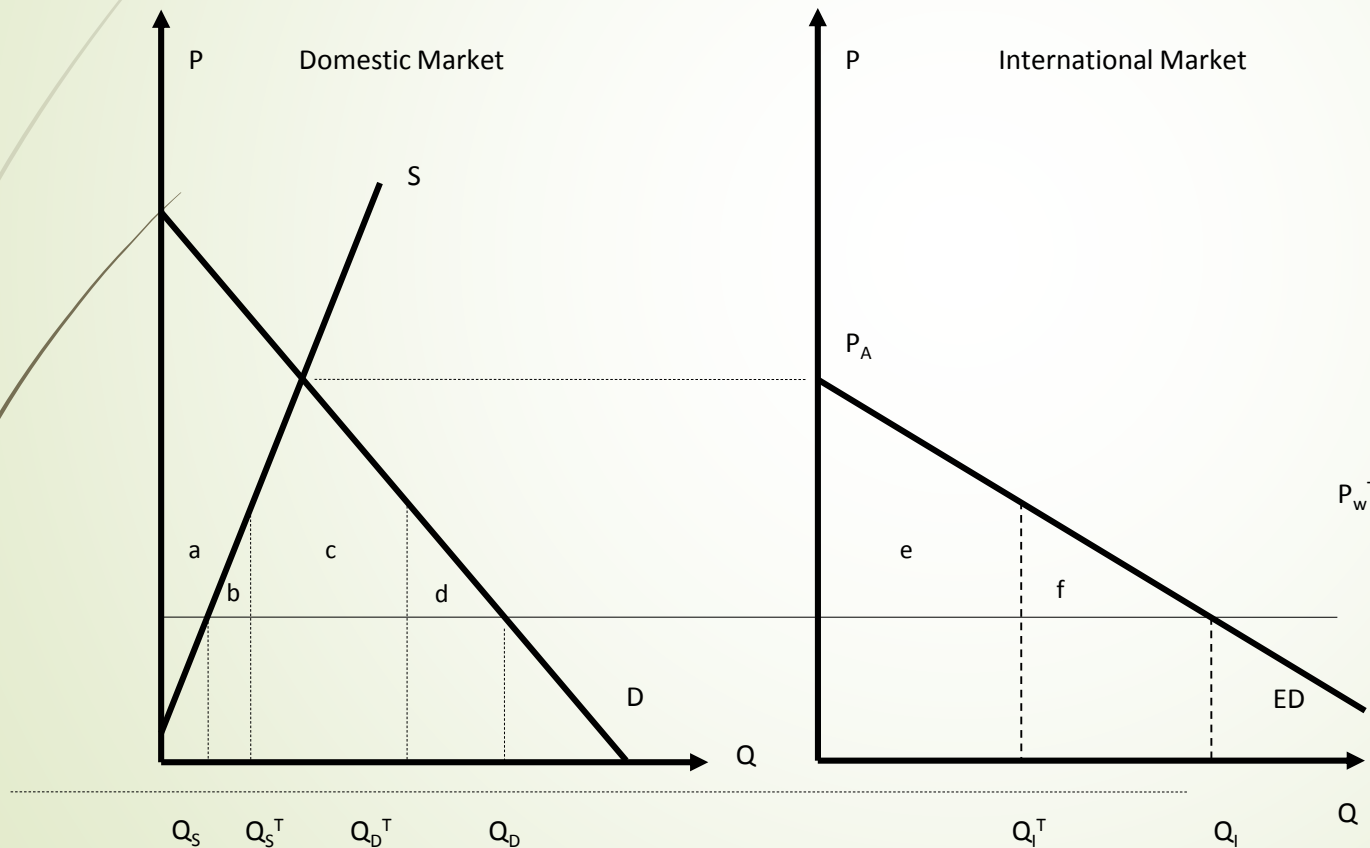
$P_A$  is sometimes referred to as an **autarky price** where autarky means a no-trade situation (often referred to as “**isolation**”)

**Traders conduct arbitrage**, i.e. buying at cheap places and selling at expensive places, and in so doing they equalize the prices at different places.

# TARIFFS

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## The Impact of a Tariff – the Small Country Case



- $P_A$  = autarky price,
- $P_W$  = the world price,
- $P_W^T$  = price in the domestic market after the imposition of a tariff ( $P_W$  plus the specific tariff)
- $Q_S$  and  $Q_D$  = domestic supply and domestic demand at the world price  $P_W$ ,
- $Q_S^T$  and  $Q_D^T$  = domestic supply and domestic demand at the tariff price  $P_W^T$ ,
- $Q_I$  = imported quantity, and
- ED = import demand curve (excess demand)

# TARIFFS

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## The Impact of a Tariff – the Small Country Case

**TARIFF:**  $t = P_W^T - P_W$

**W = PS + CS + G**

W = societal welfare

PS = producer surplus

CS = consumer surplus

G = government budget expenditures or revenues

Change in consumer surplus ( $\Delta CS$ ): - (a + b + c + d)

Change in producer surplus ( $\Delta PS$ ): + a

Change in taxpayers' welfare ( $\Delta G$ ): + c

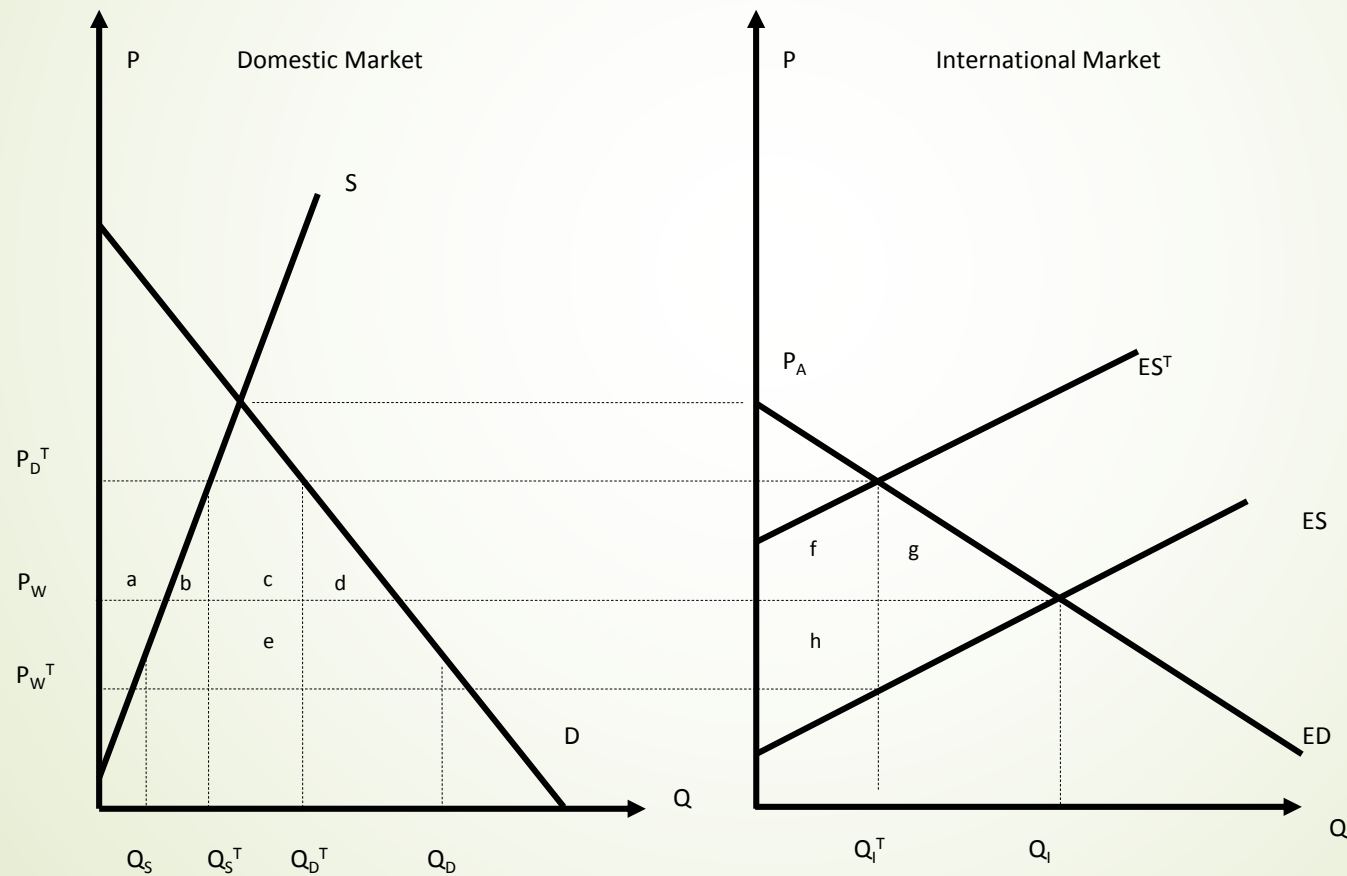
Change in societal welfare ( $\Delta W$ ): - (d + b)

There is a **redistribution of income** within society and **reduction of** overall economic **welfare**. In the long run it leads to a **misallocation of resources** and **reduces the efficiency** of domestic producers.

# TARIFFS

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## The Impact of a Tariff – the Large Country Case



Tariff imposed by a large country = a **decline in the world price**

**TARIFF:**  
 $T = P_D^T - P_W^T$

# TARIFFS

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## The Impact of a Tariff – the Large Country Case

|                                   |                   |
|-----------------------------------|-------------------|
| Producer surplus change           | + a               |
| Consumer surplus change:          | - (a + b + c + d) |
| Budget (taxpayers) change:        | + c + e           |
| Total welfare change:             | + e – (b + d)     |
| deadweight cost caused by tariff: | b + d             |

The biggest difference between the **large country** case and the small country case is that when a large country **reduces the world price through** imposition of a **tariff**, then **part of the tariff revenue is financed by foreigners**.

By **reducing imports** it **reduces the price at which it buys** the goods on world markets. This could in some cases lead to an **increase in welfare in the large country**. Obviously the welfare gain is at the expense of trading partners. This outcome is often referred to as a “**beggar thy neighbour**” **policy**. Domestic protection has a negative impact on trading partners. A **tariff makes exporting their goods more difficult**, which negatively affects production and welfare of the trading partners. Their natural political reaction is to **impose retaliatory tariffs** on our products.



# TARIFFS

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## The Optimal Tariff

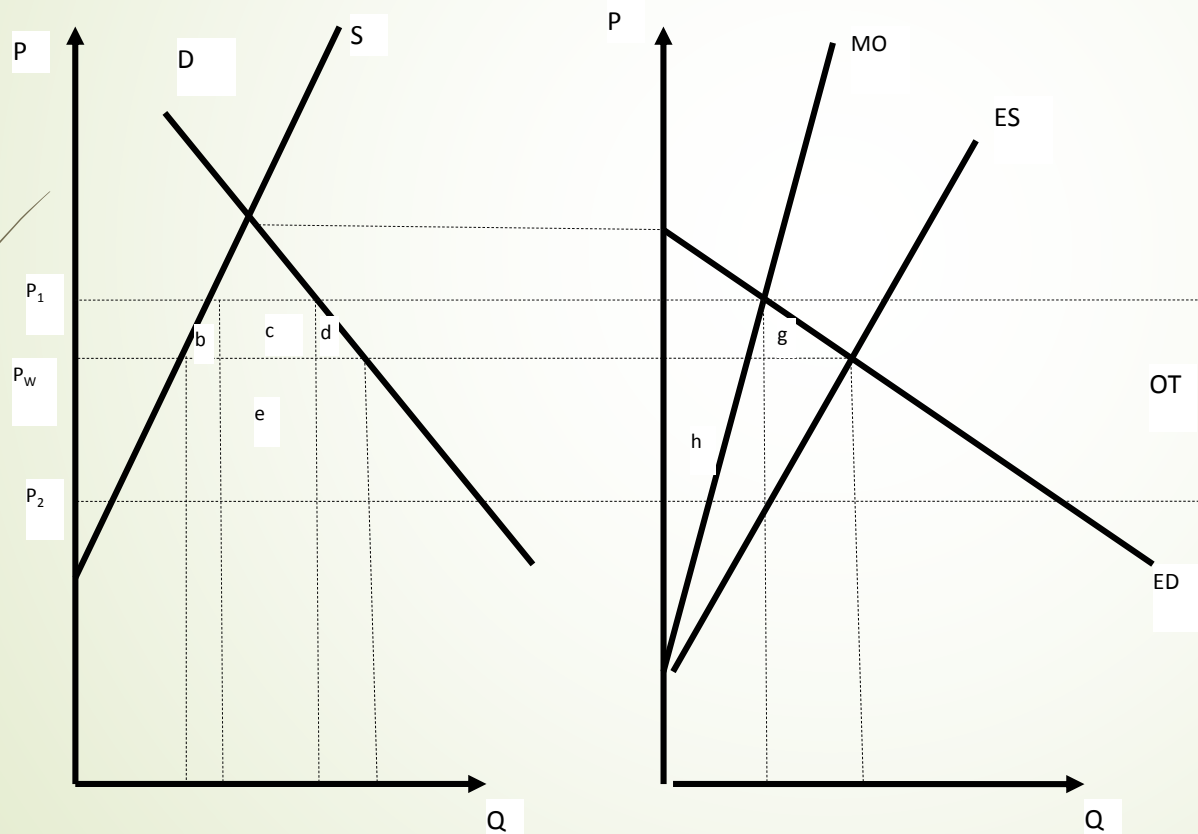
MONOPSONIST = a large country in international trade = a **single buyer**

**MO = Marginal outlay curve** measures the marginal change in expenditure for imported good when one additional unit is imported.

$$t = P_1 - P_2$$

**The optimal tariff =** import quantity where the **marginal outlay curve (MO) intersects the excess demand curve**.

By imposing the optimal tariff a **large importing country maximizes its welfare**, but **global trade and global welfare would decline**.



# TARIFF

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**The Effective Rate of Protection** = percentage by which the **industry value added** is increased with the application of the **whole tariff** structure in the country.

$$ERP = (VAT - VA) / VA$$

ERP = effective rate of protection

VAT = the value added per unit of production with the application of the whole tariff structure

VA = the value added per unit of production without the application of tariffs

**Effective rate of protection = Nominal rate of protection**, when tariff on the import is equal to the tariff on the final product

**Effective rate of protection > Nominal rate of protection**, when the tariff on the imported input is less than the tariff on the final product

**Effective rate of production < Nominal rate of protection**, when the tariff on the imported input is greater than the tariff on the final product. This can hurt domestic producers and it results in results in a production tax instead of tariff protection.

# TARIFFS

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Protection of Infant Industries = protection of an industry that is threatened by tough foreign competition

This is effective if the tariff helps :

1. the industry to increase its **current production**,
2. lowering its **per-unit costs**,
3. increasing **the quality** of its products in the future.

The infant industry argument implicitly assumes that the protected industry must achieve a profit in each stage of its development in order to survive.

# Sources

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## Next lesson

### ► INTERNATIONAL TRADE AND WELFARE ANALYSIS

Non-tariff barriers

Policies affecting exporters



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